AGENDA

BOARD OF TRUSTEES - LAKE LIMERICK COUNTRY CLUB, INC. October 19, 1996 9:00 A.M.

1. _{(**}	ROLL CALL Gary Ayers
ll.,	✓ APPROVAL OF MINUTES: Gary Ayers Minutes of September 21, 1996
111.	✓ FINANCIAL REPORT Bill Buff
IV.	ARCHITECTURAL COMMITTEE BINGO/GAMING COMMITTEE COMMUNITY SUPPORT COMMITTEE ELECTION COMMITTEE FINANCIAL ADVISORY COMMITTEE GREENS COMMITTEE INN COMMITTEE (reminder: non-smoking meeting, we will break every hour)
ITEMS	S FROM CONSENT AGENDÀ: ✓1. Greens - Navy Railroad Easement
	2. Inn - Restructure of Restaurant 3. Lake/Dam - Loan / Grant Status
V	VEXECUTIVE VA. Employee Golf. B.
VI.	OLD BUSINESS A. B. C. D. E.
VII.	✓ NEW BUSINESS ✓ A. Semi Annual Meeting Agenda ✓ B. Ballsts- C.
VIII.	VCOMMENTS FROM MEMBERSHIP:
IX.	CORRESPONDENCE: Gary Ayers
X .	ANNOUNCEMENTS: A.
XI.	ADJOURN: -> (M) O TM (3) BUD 11:05 AM

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		3 6			14000 Maint	Carling Profinant Maint Tarris Day	-	LVC 10,1000	0/30 Livinginging	
\$ 40.777		2.120	\$ 2	Dec-96	11244 General	kl oan)		Exec 10/15/96	10/16/96 k/Managmt Exec 10/15/96	10/1
\$ 38,657	2,252	2,252 \$	\$ 2,2	Oct. 96/Annual	11057 Restaurant	Set Up and Annual Lease	Dishwasher S	Pres 10/11/96	10/11/96 Restaurant	10/1
\$ 36,405	300	300 \$	€	Oct-96	11886 Salaries	R. Chaney Weed Samples Lk Leprechaun 1	Weed Sampl F	Pres 10/5/96	10/5/96 Lk/Managmt	10/
\$ 36,105		600	\$	Oct-96	1885 General	Biomass Survey Lk Leprechaun 1	Survey E	BOT 9/21/96	9/24/96 Lk/Managmt BOT 9/21/96	9/2
\$ 35,505		1,000	\$ 1,0	Sep-96	General	Drain pipe & gravel along 3rd & 9th Fairways	Drainage [BOT 9/5/96	9/9/96 Greens	9/9
\$ 34,505		4,000	\$ 4,0	Sep-96	Timber Harves	Cart Path Restoration include fill Low areas	Cart Path C	BOT 9/5/96	9/9/96 Greens	9/9
\$ 30,505		6,250	\$ 6,2	Sep-96	Timber Harves	Debris pickup & transport	Debris [BOT 9/5/96	9/9/96 Greens	9/9
\$ 24,255	60	750 \$	49	Sep-96	11395 Timber Harves	Tree removal 2n & 3rd fairways	Tree 1	BOT 9/5/96	9/9/96 Greens	9/9
\$ 23,505		4,480	\$ 4,4	Sep-96	Timber Harves	Install Curtain Drain along 3rd & 9th Fairways	Curtain Drain II	BOT 9/5/96	9/9/96 Greens	9/9
\$ 19,025	2,559	2,698 \$	\$ 2,6	Sep-96	11862 Greens/Cap	Reach In Cooler Pro Shop 1	Refrigerator F	Pres. 8/15/96	8/15/96 Admin.	8/1:
\$ 16,328	(200)	\$00	*	Aug-96	Inn	LUAU Party Aug. 24, 1996	LUAU	BOT 7/29/96	7/29/96 Inn	7/29
\$ 15,528		2,450	\$ 2,4	Sep-96	Administration	Short Year Audit Bid by Gardner	Audit	BOT 7/20/96	7/20/96 Admin.	7/20
\$ 13,078	1,050	805 \$	\$	July, Aug. 1996	Salaries (?)	Golf Marshal for Golf Course ?	Marshall C		7/20/96 Greens	7/20
\$ 12,028	3,773	3,500 \$	\$ 3,5	July 1996, Aug. 1996	1352 Timber Harves	Grind 125 stumps Golf Course 1	Stumps C		7/10/96 Greens	7/10
\$ 8,255	680	680 \$	8	Jul-96	Maint	Tree removal parking lot	Tree	Pres./ 7/10/96	7/10/96 Maint	7/10
\$ 7,575	1,300	1,300 \$	\$ 1,3	Jul-96	11826 Greens/Cap	Used cart for Marshal and Utility 1	Golf Cart L	BOT/ 7/20/96	7/20/96 Greens	7/20
\$ 6,275	-	971 \$	\$	Jun-96	11812 Inn Cap Equip	Cap/Expense Sandwich Refrigerator 1	Cap/Expense S	Pres./ 6/21/96	6/21/96 Inn	6/2
\$ 5,304	 -	1,600 \$	\$ 1,6	Jun-96	Comp/Electron	Comp. posted against Timber Harvest	Computer C	BOT/ 6/15/96	6/15/96 Admin.	6/1:
\$ 3,751	2,200	3,000 \$	\$ 3,0	June, July, 1996	11803 Salaries	2 temp emplo Clean bladderwort from Lake	2 temp emplo C	Exec/ 6/11/96	6/12/96 Maint.	6/12
\$ 1,551	947	812 \$	€	Jun-96	11812 Inn Cap Equip	Cap/Expense Waitress Station Refrigerator 1	Cap/Expense \	Pres./ 6/21/96	6/8/96 Inn	6%
\$ 605	-	132 \$	₩	June 1+/cancelled by Inn 6/15/96	Restaurant	Jora Lee Contract Amendment	Janitorial J	InnMang 6/01/9	6/1/96 Inn	6/
\$ 473	473	473 \$	\$	June to Ryan Chaney Diver	11798 Lake/Mang	Biomass Survey on both lakes 1	Survey E	Pres./ 5/31/96	5/31/96 Lake/Dam	5/3
Costs To Date	Paid	nt	Amount	Expenditure Schedule	PO # Account	Description F	Item	Aut'h Date	ated Requesting	Initiated
Accumulative Planned	Actual		Planned	Planned	Dept. Budget			Exec/Board	te Committee	Date
limit \$250.00	limit \$									
				& Payment Record		Individual Item Expenditure Authorization				

Dear Sir, MRs. or M/s: We live on Division 3, Lot 48, address 370 - East Way to Tipperary and have owned the cabin and property on The lake since 1967, and we are what you call. week-enders. Over all these years we have been strong proponents of all proposals made by The President and various boards and have noted "YES" on everything presented for vote. This year we are voling No for the Livst Time since 1967, on all proposals, not for Their contents, but for. The simple Reason that The various boards and officers are overlooking the whole reason for our existence here, and That is "LAKE LIMERICK"! If it was not for the lake There would be no need for any proposals and this would simply be a community in Mason County. When we first purchased property on the lake in

1967. There was some natural mud and silt from the fill up of the lake along with some surface weeds. Over Th years, with The "weed-eater doing its job it was lolerable, The lake was clean, The swimming and fishing was good and we all enjoyed it and community build-up was prosperous. With the fly-in of the foul fowl, namely the geese, The grality of the lake in all Respects has steadily gone down-hill, where to sit by the lake on warm days is not pleasant and To swim in The lake is only for The bravest and healthiest. We were up to the lake this past week-end and looking down into the lake from our dock, The lake looked the worst I have ever seen it. algae, much and debrio is everywhere.

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water Treatment has had any effect and know it will not have any effect until The geese are Removed. Since we do not live full. Time on the lake, and even though I have used Reflective Tape, scare-crows and all the devices I heard about, we cannot keep our yard and beach free. of goose-crap. Each Time my whe and I go to the lake, our first chore is To clean The crap from The beach and yard so we can use the premises. Each time it is from one to Two 5 gallon buckets that we Remove. We know that there are people on the lake who feed and believe. That no harm is being done, and that the water sampling by the health departments show the water O.K., The. evidence proves otherwise. To say that these "foreign" weeds are carried in by other boats from other lakes, and To say That Jerlilizers from lawns about the lake are Responsible; leaves me with the feeling that with that mentality "Lake Limerick" is doomed.

Various Reports from Responsible individuals through out the state say that each goose on the average.

discharges / pound of excrement per day and if one was to multiply / pound by 26 geese (a count we made 10/13/96 going by our dock), that would be 26 pounds per day, Times 30 days in a month equals 780 pounds per month, times 12 months a year equals over 41/2 tons.

Now that is a lot of fertilizer going directly into our lake. Now try to tell me that is not the contributing factor as to why our lake is dying. I have heard the situation, but know from facts that the City of Ruyallup got Rid of their problem (hundreds of geese and ducks), very

promotly the City of Seattle got Rid of Their problems
promptly, the City of Seattle got Rid of Their problems on Lake Union, so I cannot see that the "powers to b
who we Trust and elect to oversee These Kind of things,
cannot find the solution.
all of us have a big stake in the prosperity
of our Country Club, and from all aspects, and to
of our Country Club, and from all aspects, and to Otherwise ignore and not Remedy the situation
leaves me bewildered as to just what are our.
 priorities. Without a lake this place is nothing.
FIRST THINGS FIRST!
Sincerely,
Charles + arlyne Hochmuth
copiento all Boards
CHARLES HOCHMUTH
5921 E. 86 St.
PUYALLUP, WA 98371
를 받았다. 그런 사람들은 사람들이 살아 있는 것이 되었다. 그런 사람들은 사람들은 사람들은 사람들은 사람들은 사람들은 사람들은 사람들은
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October 20, 1996

Charles Hochmuth 5921 E. 86th St. Puyallup, WA 98371

Ref:: Your Letter October 14, 1996 -

Dear Mr. Hochmuth:

We received your above referenced letter and discussed it at our October 19th Board of Trustees (BOT) meeting. Thank you for taking the time to let us know your thoughts. As you may or may not know Lake Limerick is run by the actions of various committees that report to the BOT. The committee that affects the lake and that can recommend any action that will help the residents is the Lake / Dam committee. Carolyn Soehlein is the committee chair. Killing the weeds in the lake was our main effort this last summer. It was a very long and very expensive project. Because of the efforts of our Board President and others, we obtained a Grant from the State to off-set the majority of this expense.

The geese are a problem. It seems they like the lots that have lawns fairly close to the water. We are told that the geese are still protected by the law. If you can shed some light on way to get around the law, the lake / dam committee would be interested in it.

I live on the lake also. I am also concerned with the water quality. Again the way to get our lake problems heard and possibly solved is by addressing the lake / dam committee. I am sending a copy of your letter and this letter to Carolyn Soehlein. Carolyn also lives on the lake and I am sure that she is aware of the problems you so aptly describe. Thank you again and please contact the Lake / dam committee. Better yet attend one or more of their meetings.

Sincerely,

Gary Ayers, Board / Secretary

cc: Carolyn Soehlein

LAKE LIMERICK COUNTRY CLUB, INC. SEMI-ANNUAL MEETING OCTOBER 26, 1996

The meeting was called to order at 2:00 p.m. by President Dan Robinson.

Trustees attending: President Dan Robinson, Vice President Jerry Soehnlein, Secretary Gary Ayers, Treasurer Bill Buff Shirley Reichner, Doyle Wilcox, Ted Mason, Esther Springer-Johannesen, Martha Fairbanks, Patrick Paradise, and Elizabeth Malloy-Braget.

1. OPENING COMMENTS

Dan Robinson made introductions of the Board of Trustees, the Water Committee Members, and Committee Chair persons.

2. TREASURER'S REPORT

Bill Buff reviewed the handouts for the 1995 - 1996 Fiscal Year Performance, 1996 - 1997 "Business as Usual" Budget Proposal, and the 1996 - 1997 Capital Budget Proposal.

3. AQUATIC WEED MANAGEMENT GRANT STATUS

Dan Robinson reviewed the Department of Ecology grant used over the last 2 years. Dan also reported on the application for the No Interest Loan and the Follow On Grant.

4. WATER COMMITTEE REPORT

Kirk Osborne reported on the water system status, including the recent Department of Health Inspection and their concern for future growth and adequacy of the water system, the water committee has addressed this issues. Conservation was also discussed.

5. PRESENTATION OF FOUR BALLOT ISSUES

Bill Buff reviewed the four ballot issues to be voted on, 1. The Flat Fee Proposal, 2. The "Business as Usual" Budget,

3. The Water Committee Annual Budget, and 4. The Waiver of the Audit.

6. PRESENTATION BY COMMITTEE CHAIRS

- Dan Robinson announced the Magpies Annual Arts and Crafts Bazaar on November 2, 1996.
- The Property Tax Initiative Petition form was available for the membership to sign.
- LLCC T-shirts and Sweatshirts were available for sale.
- The Halloween Dinner Dance scheduled for 6:30 p.m. was also announced.
- 7. CLOSING COMMENTS
- 8. RECESS FOR VOTING
- 9. RECONVENE; ANNOUNCE RESULTS OF ELECTION
- BALLOT ISSUE #1 FLAT FEE PROPOSAL REJECTED APPROVED 81 REJECTED 388
- BALLOT ISSUE #2 BUSINESS AS USUAL BUDGET PROPOSAL APPROVED
 APPROVED 128 REJECTED 334
 611 VOTES NEEDED TO REJECT BUDGET PROPOSAL
- BALLOT ISSUE #3 WATER DEPT. BUDGET PROPOSAL APPROVED
 APPROVED 257 REJECTED 225

611 VOTES NEEDED TO REJECT BUDGET PROPOSAL

• BALLOT ISSUE #4 INDEPENDENT AUDIT WAIVER REJECTED APPROVED 215 REJECTED 265

322 VOTES NEEDED TO APPROVE THE WAIVER

10. ADJOURN

The election results were announced in the lounge at 6:00 p.m.

The results of the AUDIT WAIVER ISSUE were announced in correctly at this time, but were corrected Monday October 28, 1996.

Respectfully Submitted, Fary Ayers, Secretary

Preliminary minutes, not approved by the Board of Trustees. For review only.

GARY - Read-BOT Correspond. OCT. 14, 1996 for 10/19/96

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promptly, the City of Seattle got Rid of Their problems on Lake Union, so I cannot see that The "powers to be" who we Trust and elect to oversee These Kind of things, cannot find the solution. all of us have a big stake in the prosperity of our Country Club, and from all aspects, and to otherwise ignore and not Remedy the situation leaves me bewildered as to just what are our priorities. Without a lake this place is nothing.

FIRST THINGS FIRST! Sincerely, Charles + arlyne Hochmuth copies to all Boards

> CHARLES HOCHMUTH 5921 E. 86 St. PUYALLUP, WA 98371

Lenno Johnston E. 811 Old Lyme Rd. Shelton WA 98584

Ref:: Your Letter October 06, 1996

Dear Mr. Johnston:

We received your above referenced letter and discussed it at our October 19th Board of Trustees (BOT) meeting. Thank you for taking the time to let us know your thoughts. As you may or may not know Lake Limerick is run by the actions of various committees that report to the BOT. The committees put together budgets each year for review by the BOT. The BOT reviews the proposed budgets of every committee to arrive at the next years budget. There is also along range budget committee. They put together a list of items that will more than likely need to be purchased beyond one year. If a committee budgets an item that the BOT feels will not be required to be purchased within the next year, it will more than likely be removed from their budget. What we must remember, is that the Lake limerick By-Laws require the BOT to maintain all of Lake Limericks possessions (lakes, parks, golf course, Inn, Lounge, Etc.). We have no choice.

This last year it was suggested to the board, in an effort to eliminate special assessments, to come up with a flat fee structure. The hope was to forecast as many of the capitol expenditures as each committee could forecast for the next 8 to 10 years. We did this and then let the long range committee review it and make suggestion. This was done and redone until we arrived at the current flat rate structure. It is difficult for anyone who has not attended the planning meetings to fully understand the items that were forecast. We all know that the Inn, for example will require some maintenance within the next 8 to 10 years. How much and where was left up to the Inn committee to recommend. This does not mean that the money that they budgeted to spend in the next 8 to 10 years would actually be spent. Your BOT is actually pretty frugal when it comes to spending your money. Please remember that flat fee Proposal is an 8 to 10 year budget that is intended to even out your yearly payments and not a plan to spend more money than is actually required.

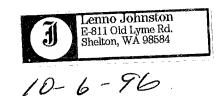
Some of the item you mentioned in your letter are perfect examples of the requirement for a Club Manager (maintenance costs, Materials and labor costs, the restaurant costs, Etc.). We feel that a good manager can save us more than the salary we pay him / her. Please also remember that we are presently being run by all volunteer management. As we increase in size the management of this facility becomes more difficult.

Sincerely

Gary Ayers, Board / Secretary

cc: Dan Robinson, Board President

Acknowledgment: a lot of work has gone into the seport, but to me, there is something missing!! Thanks; for your effort.



To: Lake Limerick, Board of Directors E-790 St. Andrews Drive Shelton, WA. 98584

Re. Fees, bosses. Etc.

I have reviewed the Charts/ Tables/ Calculations etc.

Lalso attended the Town meeting.

Language missed something, fail

to under stand, regardless of my shortcomings. I have some questions that to me have not been answered.

1. Was a Syntematic Analysis study made of the entine operation?

Las used to arrive at four recommenda-

3. Are golf fees in line with other golf courses?

4. Is the membership sufficient to justify
an enting establishment?

5. Was a Boat fee", permit ever considered;

6. What other options were considered to make

Lhee a viable operation?

A few facts. 1. Maintenance cost money-

2 Materials and labor increase in Cost 3. It is hard to make a profit on a one-mew a day eating establishment. What are the options? I believe these and many other questions have not been

Satistactorily answered

Sincerely

LAKE LIMERICK COUNTRY CLUB, INC E 790 ST. ANDREWS DRIVE SHELTON, WA 98584 (360) 426-3581 FAX (360) 426-8922

To:

Esther Springer-Johannesen

October 21, 1996

Subject:

Ballot Committee

Thanks very much for your recommendation regarding preparation of ballots for our membership decisions. Although you didn't specifically recommend a committee, I see that as a necessary part of a process leading to Board review and approval of ballots. I would like you to chair such a ballot committee through next April's elections.

I recommend, in addition to yourself, that the Board Treasurer be on the committee, as most issues involve financial decisions, and the chair of the elections committee, which is presently Alta Knight. Additionally, you should include in your committee meetings, the support of Sheila Hedlund of our office staff, who is most knowledgable of our voting procedure.

In addition to the actual ballot, there are two other areas needing assignment of responsibility that I think fit nicely with your ballot committee. Firstly, the Board, as you know, has recently decided to extend the privilege of a permanent absentee ballot request to our membership. This is to be implemented in conjunction with our next ballot, and your committee includes all the right people to develop a procedure to accomplish it.

Secondly, each ballot must be accompanied by a comprehensive, understandable explanation of each issue in our newsletter or other communication regarding the decision options to our membership. It is crucial that this newsletter explanation be integrated with the ballot to maximize the clarity of the issues to our membership. Again, your committee includes the right people to prepare a draft of this explanation which should be presented to the Board along with the ballot.

I would see your procedure as preparing drafts of the newsletter explanation and the ballot as soon as necessary after the Board meeting in which the issues to be presented to the membership are agreed upon. At that meeting, a special follow-on Board meeting should be scheduled to review and approve your drafts. Your committee would obviously need to meet as many times as necessary between these two Board meetings. Your procedure should also include a review of explanation and ballot with the Club Attorney.

Ballot Committee (Cont.)

Since it is possible we may have another membership voting opportunity as early as January, 1997, I request that you prepare a draft procedure for the above activities for the November Board meeting, at which time I will ask the Board to approve this new committee and your appointment as chairperson.

Again, thanks for your recommendation and your support of the community.

Daniel C. Robinson

President

Board of Trustees, Election Committee Lake Limerick Country Club, Inc.

cc:

LAKE LIMERICK COUNTRY CLUB, INC.

BOARD OF TRUSTEES MEETING MINUTES OCTOBER 19, 1996

The meeting was called to order at 9:00 a.m. by President Dan Robinson.

ROLL CALL

Trustees attending: Dan Robinson - President, Jerry Soehnlein - Vice-President, Bill Buff - Treasurer, Gary Ayers - Secretary, Martha Fairbanks, Ted Mason, Betty Malloy-Braget, Shirley Reichner, Pat Paradise, Doyle Wilcox, and Esther Springer-Johannesen.

APPROVAL OF MINUTES

A motion was made by Jerry Soehnlein, seconded by Ted Mason and passed as follows:

To approve the minutes of September 21, 1996 as written

FINANCIAL REPORT

A motion was made by Jerry Soehnlein, seconded by Esther Springer-Johannesen, and passed as follows:

to accept the financial report as presented

ITEMS FROM THE CONSENT AGENDA

1. Greens - Navy Railroad Easement

The Navy has authorized a 50 year lease for LLCC at the cost of \$5,800.00. After completion of a survey by Pat Feist, both the Greens and Architectural Committees recommend approval of the easement. The \$5,800.00 was the opraisal amount in 1991. Dan Robinson has written to the Navy stating that this would have to go to the membership for a vote, and our next elections would be in April.

A motion was made by Ted Mason, seconded by Jerry Soehnlein, and passed as follows:

to pay the \$5,800.00, if after review of the by-laws by the club attorney, the Board has the authority to to spend over \$5,000.00, and to authorize Dan Robinson to negotiate with the Navy.

2. Inn - Restaurant Restructure

Bill Buff reported that the restaurant lost \$56,000.00 last year, and that the September financials show a cost of \$5,958.00 in labor alone. As per Mark Hanson's proposal (attached) one position had to be eliminated, the Inn Manager position was selected by the Executive Committee for elimination. Bill made a proposal to investigate hiring an outside contractor on a similar basis as the pro shop manager. There was a discussion by the Trustees and Guests present.

A motion was made by Bill Buff, seconded by Jerry Soehnlein, and passed as follows:

to contract with a business consultant to work with the Executive Committee and Mark Hanson to investigate and establish a contract at a cost not to exceed \$2,000.00

3. Lake/Dam - Loan/Grant Status

The no interest loan of \$125,000.00 from the Department of Ecology (DOE) has been approved. Lake Limerick has years to use the loan and 5 years to pay back. This loan would be administered by Mason County and can be used pay contractors only. The contract needs to be in place by the end of December, approved, and signed by Mason County. The work statement has to be in by the end of November. A change will have to be made to the work

statement as the Department of Fish and Wildlife will not allow the use of grass carp, we must go with chemicals or harvesting.

The Grant Application must be completed by the end of October and approved by Mason County.

Both the Lake/Dam and Executive Committees have approved hiring a consultant to proceed at the cost of 2,200.00.

The no interest loan and the grant will include both Lake Limerick and Lake Leprechaun.

4. Lake/Dam - Dam Valve Status

It has been determined that the problem is not in the valve, but in the air tubes to the actuator. The scheduling of the engineer, diver, air tube repairperson, should be completed by next week. The cost of the repair will be paid by Kimbel.

5. Long Range Planning - Plan for Maintaining Greenbelts

A motion was made by Jerry Soehnlein, seconded by Bill Buff, and passed as follows:

the Board of Trustees recommends that the Architectural Committee develop guidelines for maintenance to do the clean up of the greenbelts.

The club attorney has recommended LLCC re-establish and/or survey greenbelt lines.

EXECUTIVE

A. Employee Golf

The Executive Committee approved complimentary golf for the Greens Superintendent and the Pro Shop Manager only, other employees would pay member rates. A letter was distributed to the employees October 18, 1996. After some discussion the following was determined:

- 1. Research of the past Board of Trustees Minutes will be done.
- 2. The Greens Committee will make a recommendation to the Board of Trustees regarding complimentary golf for all employees
 - 3. Green Fees may need to be reported as employee income, Bill will inquire with the C.P.A.
 - 4. The letter of October 18, 1996 is suspended until the Greens recommendation is made to the Board.

OLD BUSINESS none

NEW BUSINESS

A. Semi Annual Meeting Agenda

The meeting agenda was reviewed, the Magpies requested an announce be made regarding the Annual Arts and Crafts Bazaar on November 2, 1996.

B. Ballots

Esther Springer-Johannesen made the recommendation that all future ballots be reviewed by the Board of Trustees prior to presentation to the membership.

A motion was made by Esther Springer-Johannesen, seconded by Ted Mason and passed as follows:

to establish a procedure for review of ballots prior to presentation to the membership

COMMENTS FROM THE MEMBERSHIP

- Maintenance Crew responsibilities was questioned
- It was stated that the Tom & Jerry music was too loud last year, would like background music only
- (was recommended that the Timber Harvest money use be discussed at the Semi Annual Meeting

CORRESPONDENCE

Gary Ayers read letters from: Charles Hochmuth regarding geese, Lenno Johnston with recommendations on cutting costs, a Thank you from Ryan and Associates the C.P.A's, and Maxine Peterson stating she would like us to retain Mark Hanson.

ANNOUNCEMENTS none

ADJOURN

A Motion was made by Bill Buff, seconded by Ted Mason and passed as follows:

To adjourn the meeting at 11:05 a.m.

Respectfully Submitted, Gary Ayers, Secretary

Preliminary Minutes not approved by the Board of Trustees. For review only.

RESTAURANT PROPOSAL

SUBMITTED TO THE INN COMMITTEE

THE FOOD SERVICE INDUSTRY EVEN UNDER THE BEST CONDITIONS, IS A RISKY BUSINESS. A PRIVATE CLUB HAS IT'S OWN UNIQUE PROBLEMS. AS THE OPERATION STANDS, WE ARE BASICALLY TRYING TO RUN TWO OPERATIONS, DINING ROOM, & BANQUETS. TO DO THIS, YOU MUST KEEP ENOUGH STAFF ON HAND TO HANDLE THE OCCASIONAL BANQUET. OVER STAFFING BECOMES A BURDEN BY HAVING TO GIVE AT LEAST A MINIMUM NUMBER OF HOURS TO YOUR EXTRA STAFF. I'M SURE YOU REALIZE, THAT ELIMINATES ANY PROFIT THAT WAS ACHIEVED FROM THE BANQUET. I HAD TO LOOK AT IT FROM THE STANDPOINT THAT, IF THIS WERE MY ESTABLISHMENT, WHAT WOULD I DO TO IMPROVE THE BOTTOM LINE. THE FOLLOWING IS A DRAFT OF WHAT I RECOMMEND BE DONE, AND STILL MAINTAIN AN ACCEPTABLE SERVICE TO THE MEMBERS.

The following would mean a reduction of revenue of approximately 15% - 20%. To offset this decrease labor costs would also be reduced by 25% - 35%.

This proposal that I recommend should be implemented through the Winter months. Summer months that will require additional staff can be advertised and hired as such.

- 1. Banquets and Special Events limited to Monday or Tuesday at a maximum of 60 people. They will be held in the restaurant to eliminate the need for additional staff to be maintained just in the event that a banquet may be taking place during the month.
- 2. Mini-Buffets on Thursday and Sunday will be offered at a cost of \$5.00 to \$7.00 which will include:

Main Entree

(2) Side Dishes

Salad

Dinner Rolls

This type of offering will result in a food cost range of a low \$1.50 to a high of \$3.50 per plate average.

3. Changing of the current menu to reduce food cost per plate would have the following core items:

Top Sirlion Steak 8oz	\$ 9.95	cost \$ 3.95
Prime Rib 12oz	\$10.95	cost \$ 5.50
Chicken	\$ 8.95	cost \$ 3.15
Halibut	\$ 9.95	cost \$ 3.95
Salmon	\$ 9.95	cost \$ 3.95
Prawns	\$12.95	cost \$ 5.25

This type of menu would allow the restaurant to buy in quantity reducing costs and minimizing waste.

4. The last element to this change to reduce costs is in the labor/staffing which will be reviewed by the Inn Manager and the Executive Committee. The present situation is costing approximately \$1550@week which represents a \$15.50 cost to each plate served going on the average of 100 dinners a week.