

## **LAKE LIMERICK INN COMMITTEE MINUTES**

Called to Order: 4/10/2021 - 9:30am by Kyle Skinner.

Attendees: Nancy Milliman, Paul Wagner, Kyle Skinner, Mary Berni, Dorothy Powter, Shelia Nokes

Staff: Roger Milliman (CAM), Josh Neely (Chef), Kristine Anderson (Head Server)

Guests: Brian Smith, Tamra Ingwaldson,

### **Inn/Lounge Business:**

#### **Financial Assessment & Operational Updates – March 2020 – Roger/Josh**

1. Revenue for MARCH 2021
  - i. Inn Revenue - +50% against Mar 2020
  - ii. Lounge Revenue - +26% against Mar 2020
  - iii. Café Revenue - +76% against Mar 2020

#### **Effectiveness of Business/Operations**

Current World Order - Healthy Washington Roadmap – 50% capacity – positive sales trends continue.

Phase 3 start – March 22<sup>nd</sup> – 50% Capacity –

Inn – Deck should be completed by end of April per CAM, outside seating will also be available.

Restaurant Hours for Food

Walk-ins available, but reservations have priority & are highly recommended to guarantee a seat by emailing [foh@lakelimerick.com](mailto:foh@lakelimerick.com) or calling during operating hours.

Current Capacity Restaurant: 28 people max/7 tables available

Lounge open: 4pm – 11pm

#### **New Menu Items**

Café – positive sales numbers, changing out for March/Spring

Inn – Josh continues to come up with creative menu ideas (like walnut shrimp)

#### **Sunday Sales Ideas**

Fried Chicken Dinner – Josh went into detail as to the cost of oil and labor (must sell many orders of chicken not to lose money)

Nancy suggested Build Your Own Burger as a possible replacement.

Josh is looking forward to firing up the smoker/BBQ.

#### **Café Business**

Continued success. Adapt to changes at 50% capacity and additional outside seating.

Sheila will investigate sun sails and we will pursue new vendor umbrellas. Discussion on making deli sandwiches available for closed dates when events like horse race are planned.

#### **Holiday/Event Business Stuff**

##### **Easter Sales lower than expected discussion about modifying Mother's Day Event**

Reservations have increased with those making them will have priority.

Discussion over limiting special event type promotions to weekly specials and calendar events to limit confusion.

### **Modified Fishing Event**

Tickets to the Derby seem to be selling well even though the event is modified, set for April 24<sup>th</sup>.

### **Subcommittee Business**

#### **Design – Subcommittee Team**

**NW Bistro Design Update** – Positive feedback on the update as more members have had the opportunity to view the remodel and in particular the new tabletops.

**Doors need one more coat of paint and inside kickplate.**

**Budget Update** – Approximately \$924.00 left – Committee recommended it be used for outside heating on patio. Budget committee meeting this week to discuss plans for Fiscal 2022 budget. Due to Kyle by 5/21/22.

#### **Café/Pro-Shop Redesign Proposal**

**Under discussion for Capital Projects Wishlist for Fiscal 2022.**

#### **Marketing – Nancy Milliman**

Completed work on a visitor's guide and Mason County profile

Golf special coupons are ready.

Purchased 5 Sandwich Boards with Messages for – Golf Lessons/Meals at the Turn/Tournaments in Play, please do not walk on the course.

### **Inn Committee Business and General Updates**

#### **Minutes from last meeting**

Motion to Approve by Shelia & seconded by Nancy.

#### **Reserve Study Update**

Currently discussing how to fund reserve requirements (another meeting on this Tuesday 4/13)

#### **Deck Update**

Prior to the end of April should be completed

#### **ADA Bathroom Update**

Waiting for the contractors bid.

Meeting Adjourned at 11:30 am.

Next Meeting 5/8/21 at 9:30am via Zoom