Lake Limerick Inn Committee Minutes

September 11, 2021

Attendees: Mary Berni, Paul Wagner, Nancy Dudacek Milliman

Excused: Kyle Skinner, Bonnie Morrow, Sharon Hadsall, Dorothy Powter

Staff: Roger Milliman, Jon Huus, Kristine Anderson (By Zoom)

Guests: Lisa Wilson (<u>Lwtoodles@hotmail.com</u>), Mitch Robinson (<u>Boonrob@msn.com</u>)

Meeting called to order by Roger Milliman (for Kyle Skinner) at 9:30am

Minutes: Motion made by Paul W to approve August minutes, second by Nancy

Financials: *Roger* was positive about the way all numbers are headed in the right direction – up! Café: Up 37%, Lounge: Up 2%, and Restaurant: Up 22%

Operations: Challenging to maintain a 30% margin on Food at Restaurant & Café. Cost of Goods remain high, and *Chef Jon* is still often shorted with what he has ordered through his supply chain. *Mitch* suggested a Sign mentioning up-front that some Menu Items may not be available due to supply challenges.

New Menu rolls out September 23. *Scott* is our new Cook at the Café, and *Drew* (Andrew) the new Sous Chef in the Kitchen.

Kristine has received many <u>Compliments</u>, and very few complaints on Food and Service. Service Staff is still challenged by Crew shortages and call outs by staff. Wait Staff has been very successful in Verbally delivering Specials to their Customers. Emailing reservations has been going well, and the Reservation App is free. Getting the word out is important.

Events: <u>The End of Summer Bash</u> – all agreed the Event was a huge success. *Kristine* was impressed at how Inclusive it was, meeting many new people in our community for the first time. Corn Hole & the Entertainer were extremely popular with all customers. It was agreed by all to <u>Table the overall discussion of what worked, what could</u> have been different until Bonnie & Kyle could be present. **Request to Add to the** <u>October Agenda.</u>

Halloween (Sunday Oct. 31) was discussed by *Kristine* and she and Kayla will be doing a table outside under the patio deck, of Trick or Treat Bags again this year. *Chef Jon* will plan a Family Meal Plan for the Inn that afternoon/evening.

Seahawk promotions will be done with Specials either in the Café', or at the Inn, depending on Game Days and times on the schedule. <u>Roger will be contacting</u> <u>Comcast to complete the new TV set-up in the Inn restaurant, and have all</u> <u>equipment in the Lounge checked.</u>

Design Sub-Committee: Mary will contact 2 additional Vendors in hopes of getting another Bid for the Fireplace Stripping (Pat's Suggestion) Fireplace Insert Bid and the Great Hall Painting. Roger will work with her for access and scope of work. At that point we have completed the 2022 Capital Budget Wishlist proposal from the Inn Committee on the Great Hall improvements, and it will go to the BOD.

Marketing Sub-Committee: A request will be sent out for photos from the Summer Events to be submitted to the Pro-Shop for the 2022 Calendar. The Calendar will be discussed next month at a Marketing Meeting at the Pro-Shop. Mitch has agreed to join the Sub-Committee and lend his knowledge. The discussion included our talk with a Drone Professional to include a scope of work drawn up by Roger to be considered including Lakes, Parks, Golf Course, Inn, & Café-Pro Shop.

Goal Setting was discussed by Mitch and Paul, on where we want to be, when and how we get there. This includes Social Memberships, how busy we want to be, and who we Market to. Further discussion is needed.

Request for this to be an Agenda item for the October Inn Committee Meeting.

Motion to adjourn was made by Paul and second by Nancy at 11:15am.

Minutes submitted by Nancy Dudacek Milliman

Next Meeting – 10/9/21 – 9:30am - Restaurant