

Lake Limerick Inn Committee Minutes

January 14, 2023

Attendees: Paul Wagner, Mary Ann Wagner, Mary Berni, Susan Friends, Nancy Dudacek-Milliman, Holly Vopat-Steiner

Absent: Sharon Hadsall, Sheila Nokes, Lisa Wilson, Kyle Skinner

Staff: Roger Milliman, Jon Huus

Guests: John Ingemi, Sandy Nelson

Meeting called to order by Paul Wagner at 9:30am

November 2022 Minutes: Motion made by Mary, seconded by Mary Ann to approve November minutes (no December meeting). Motion passed unanimously.

Financials: Roger noted that overall YTD sales were up 30% for the restaurant, 54% for the lounge and 71% for the café compared with 2021. December 2022 sales were up 40% for the restaurant, 54% for the lounge and 31% for the café, as compared to same month in 2021.

Operations: Chef Jon reported that they are not able to get any applicants for the Sous Chef position. In addition, we lost Austin, our Broiler, to a higher paying job at the mill. A new oven has been ordered and paid for. At this time the delivery date is unknown. Installation will require some disassembly and the scope of that is yet to be determined. Cost of goods continues to rise (cost of prime rib increased 30% in one week!). Pricing adjustments to menu items seems inevitable. Chef Jon to announce Valentine's Day special menu by January 28th.

Motion made by Mary Ann, seconded by Holly: Based on Chef Jon's report and the critical continued understaffing in the kitchen, we encourage the board to take the steps necessary to increase the hourly rate for the Sous Chef position from \$20/hr to \$23-\$25/hr (depending on experience). This will better match industry standards in the area and hopefully bring in more applicants. Motion passed unanimously.

Nikki, through Roger, relayed that Shelby is back from maternity leave and will be on-call through February.

Recap of recent events:

- **Pioneer School District** - Private event in Great Hall Friday, December 9th. They were model customers and plan on utilizing our facilities again. Resulting revenue \$1,200.
- **Holiday activities** – Saturday, December 10th. The event was fun for those that attended but not as many people participated as in the past, most likely due to other competing activities. Perhaps schedule earlier in the month next year.
- **Christmas Dinner** – Specials offered weekend of December 16th (no set seatings).
- **NYE Dinner** – December 31st - The two seating's were sold out; many compliments given to the Chef. Kern stepped in to help Chef Jon due to being understaffed.

- **NYE Party** – December 31st. Final results from the business plan were reviewed (see attached). The event netted \$1,354 from ticket sales in addition to an approximate net of \$362 from the cash-bar, for a total LLCC profit of \$1,716 (Check given to Roger). The response was very positive from those that attended.

Upcoming scheduled events:

1. Trivia – Sunday, January 15th at 5:30
2. Bingo – Thursday, January 19th at 6:30
3. Trivia – Sunday, February 19th at 5:30
4. Bingo – Thursday, February 16th at 6:30
5. Valentine's Day – Saturday, February 11th – special offerings in restaurant
6. Open Mic/Karaoke night (change name?) – Sunday, March 5th
7. Member wedding in Great Hall – Saturday, May 27th

Upcoming events

- St. Patrick's Day – will discuss at February's meeting (Mary Ann)
- Wednesdays - Offer Wine-down Wednesdays again? Open-mic nights (Nancy – invite local performers to perform for tips)?
- Event ideas for next Spring: **Paint and Sip, Game Nights** (Wednesdays), **Beer Dinner** (Father's Day weekend?)
- BOD and the community to sponsor a **Summer Employee Appreciation** event on **Tuesday, July 11, 2023** for staff and their families

Old Business

- Inside of the Great Hall fireplace has been professionally cleaned. First attempt at repainting (spraying) not successful, so they will be hand-rolling a special heat resistant paint on Thursday, January 19th.

New Business:

- Two display cases at the Inn
 - **Outside display case:** Mary Ann and Sandy volunteered to decorate seasonally
 - **Inside display case:** Nancy to decorate for February; will rotate w/other Inn Committee members monthly.
- Music events for summer – discuss at February meeting
- Recruitment of new members / volunteers – discuss at February meeting
- Magpies dissolution, how do we help to fill the gap? – Discuss at February meeting
- New letters needed for community sign at fire station. Nancy to have Roger purchase.

Marketing

- **Best of Mason County** winners to announced January 26th

- Nancy discussed upcoming advertisements in the Spring **Fjord**, **Eat Local Mason Co**, and **Golf in PNW**. Coupon to be placed in the March issue of **The Journal**.
- Still have a lot of calendars to sell. Discussed updating both the Great Hall and ProShop brochures.
- Discussed idea of having security person handing out coupons to contractors/service workers that they see in our community to help promote our café.

Meeting adjourned at 11:40am

Minutes submitted by Mary Berni

Next Meeting – 2/11/23 – 9:30am – Inn Restaurant (Nancy to take minutes)

Business Plan - New Year's Eve Party December 31, 2022

	(from ticket sales)		(not from ticket sales)			
	Inn Committee		Lake Limerick		COMBINED	
	Budget	Actual	Budget	Actual	Budget	Actual
Ticket Revenue	3,000	3,000			3,000	3,000
Bar Revenue			700		700	-
Total Revenue	\$ 3,000	\$ 3,000	\$ 700		\$ 3,700	\$ 3,000
Band (5 members) <i>see note below</i>	1,000	800			1,000	800
Keg of beer	225				225	-
Wine - boxed (5 red & 5 white)	140				140	-
Champagne - case	130				130	-
Solo cups for keg (10 oz)	20				20	-
Wine glasses (6 oz)	30				30	-
Martinelli's (3 bottles)	15				15	-
Champagne glasses	30				30	-
Water - bottled	25				25	-
Plates, bowls, utensils, napkins	100				100	-
Small paper cups (nuts/snacks)	10				10	-
16 oz. containers (leftovers)	15	-			15	-
Ziplocks (leftovers)	20				20	-
Table clothes	40				40	-
Wristbands	30				30	-
Raffle tickets	-	-			-	-
Misc	100				100	-
OCCU account (required bal)	25	25			25	25
Table and great hall décor	250				250	-
Garbage sacks	10				10	-
Soft drinks (100)			20		20	-
Cash Bar - labor (4 hrs)			100		100	-
Cash Bar - plastic glasses (300)			30		30	-
Cash Bar - beverages			350		350	-
Total Expenses	\$ 2,215	\$ 825	\$ 500	\$ -	\$ 2,715	\$ 825
Operating Income (Revenue-Expenses)	\$ 785	\$ 2,175	\$ 200	\$ -	\$ 985	\$ 2,175

Notes: Band taking discounted rate; Gary Wilson waiving his portion
 Free beer/wine/bottled water table to be manned
 Wristbands - show purchase of ticket and age 21 or older
 OCCU account required balance; property of LLCC
 Cash bar to offer soft drinks, mixed drinks, beer and wine
 "Actual" columns to be populated post-event

FINAL RESULTS: Business Plan - New Year's Eve Party December 31, 2022

	(from ticket sales)		(not from ticket sales)			
	Inn Committee		Lake Limerick		COMBINED	
	Budget	Actual	Budget	Actual	Budget	Actual
Ticket Revenue	3,000	3,000			3,000	3,000
Bar Revenue (includes sales tax)			700	862	700	862
Total Revenue	\$ 3,000	\$ 3,000	\$ 700	\$ 862	\$ 3,700	\$ 3,862
Band (5 members) <i>see note below</i>	1,000	800			1,000	800
Keg of beer	225	177			225	177
Wine - boxed (5 red & 5 white)	140	130			140	130
Champagne - case	130	66			130	66
Solo cups for keg (18 oz)	20	14			20	14
Wine glasses (9 oz)	30	28			30	28
Martinelli's (3 bottles)	15	14			15	14
Champagne glasses (9 oz)	30	15			30	15
Water - bottled (200)	25	29			25	29
Plates, bowls, utensils, napkins	100	74			100	74
Small paper cups (nuts/snacks)	10	17			10	17
16 oz. containers (leftovers)	15	-			15	-
Ziplocks (leftovers)	20	-			20	-
Table clothes	40	-			40	-
Wristbands	30	36			30	36
Raffle tickets	-	-			-	-
Misc	100	220			100	220
*OCCU account (required bal)	25	25			25	25
Table and great hall décor	250	-			250	-
Garbage sacks	10	-			10	-
Soft drinks (100)			20	20	20	20
Cash Bar - labor (4 hrs)			100	100	100	100
Cash Bar - plastic glasses (300)			30	30	30	30
Cash Bar - beverages			350	350	350	350
Total Expenses	\$ 2,215	\$ 1,646	\$ 500	\$ 500	\$ 2,715	\$ 2,146
Operating Income (Revenue-Expenses)	\$ 785	\$ 1,354	\$ 200	\$ 362	\$ 985	\$ 1,716

Notes: Gary Wilson donated his fee

Remaining beer in keg (1/3 full) given to Blarney Room

Remaining wine boxes (2) given to Blarney Room

Remaining bottled water (100) given to ProShop and office)