

## **Nine Use Gas Golf Cart**

I would like to add nine used gas golf carts (returning fleet carts from Farwest EZGO). We have just enough room to store nine over at the maintenance facility which is covered. We would need power in the maintenance storage area for chargers for the nine golf carts. Because of this I recommend purchasing used gas carts from EZ GO. This allows us to run the carts multiple times per day. It also allows us to quit renting tournament fleet carts at \$42 with a minimum of 12 carts. We usually need only nine or less. This will add \$3000 to \$4000 in profits per year. Since they will be used as backups to our regular fleet, we should be able to keep them for many years. They most likely will be 2012 or 2013 models.

If all goes well with maintaining our golf carts to a higher standard of appearance and repair, we should be able to extend the lifespan of all our golf carts.

My conclusion is to do option 1. We will always have a positive ROI. The option 1. Plan does not include labor. It is a project that needs to be done only in the winter with Pro Shop employees doing the labor. They must be here anyway. I propose prepping and painting our worst cart to confirm that we can acquire the skills to do a good job.