LAKE LIMERICK INN COMMITTEE MINUTES October 10, 2020 (ZOOM)

Members Present: Kyle Skinner, Nancy D Milliman, Bonnie Morrow, Kayla Paradise, Stacie Stoney, Paul/Maryann Wagner

Staff: CAM Roger Milliman, CHEF Josh Neeley, Serving Staff: Kristine Anderson

Guests: Brian Smith, Dean Dyson, John Ingemi, Mary Berni

Members Excused: Sheila Nokes

Meeting called to order at 9:30am by Kyle Skinner

Minutes: September Minutes reviewed and approved.

Motion: Bonnie Morrow, 2nd: Nancy D Milliman

Financial Report: CAM Roger: The report was discussed, questions entertained. The Septembers \$\$ for the Café -19%, Golf +14%, Inn Restaurant -23%, Lounge - 48%. Staff working with minimum staff Thur-Sun in Café and Inn Restaurant until business continues picking up. Thursdays picking up, Sundays need additional time. Deck contract signed and materials ordered. Roger/Pat Paradise – Proj. Mgrs. Front door will be used during construction except for use of ADA ramp. Check-in Host Desk remains in Lounge.

Hepa Filters discussed and further exploration for the best air filtration results were recommended by the Inn Committee to CAM who will discuss with BOD and Pat Paradise who has years of experience in HVAC.

Restaurant Report: Chef Josh:

Inside dining now at 8 per table max. Specials selling off the charts. Survey to Members is well received. Thur. – Sat. looking better each weekend. Positive feedback from Inn and Café/Pro-shop, but with COVID reality, Service Level is still challenging and lost 1 server at Inn, but previous trained staff (Brooke) returning 2 nts. wkly. Take-out still doing well. Volunteer Hosts helping staff and appreciated. Guests getting used to safety requirements. Bonnie continues to schedule Hosts.

Reservations for inside & outside dining will continue, weather and construction permitted. Discussion on pairing more drink specials to sell additional alcohol.

Kristine will work with Dale & Josh on pairings. Flyers will be created and put in plastic flyer slips in Restaurant and Lounge to advertise.

Special Event Menus discussed and look fantastic. Apple Cup Fri. Nov. 27, Thanksgiving Special Dinner Sat. Nov. 21, Noble Christmas Tree Lighting Sun. Dec. 5, Christmas Special Dinner Sat. Dec. 19. **Further discussion in Nov. about Dec. events.**

Halloween falls on a Saturday, Oct 31, but with Covid restrictions, Kristine suggested give out pre-packaged bags to families dining and to a possible Drive-Thru Pick-Up. Kristine will work with Kayla on confirming activities for Halloween and Christmas festivities, along with Chef Josh's suggestion, including pre-ordered fruit cakes.

Discussion on other revenue generating suggestions were: Paul: lowering prices to improve member base using facility. Stacey: Colored Coupon in water/Hoa bills to encourage reservations – 2for1, free dessert, 50% off 2nd meal, etc.. Mary: Put coupon in New Member packets, plus Menu for Restaurant and Café. Other suggestions included: Steak Nights, Build Your Own Burger Night, including new vegetarian options also., and Fish Fry Nights.

Old Business: Internship Program tabled until future. Roger will work with Stacie on this program.

Design Sub-Committee: Patio railing lighting completed. Update on Carpet Facing on Bar in Lounge bid by Tuppers @ \$1529.00 installed, including tear out & removal secured by Nancy. Will set date based on HOA Budget approval. Sample Lighting for Lounge will be available next month per Bona. Saloon style doors between dining room and kitchen measured and bid requested by Bona. Wood to match barn doors in color/but lighter weight. Bona securing bid. Search continues on wood chairs, bench, table tops, booths etc. Awaiting budget approval. Mary agreed to join design sub-committee.

Marketing Sub-Committee: Café-Golf marketing going well. Fjord Magazine Fall issue out this week. Weekly Coupons in Journal through end of October. Suggestion to better utilize our Monthly Newsletter and Billing Statements to emphasize Member Usuage of their Facilities. What features and benefits are available for Members, and that Golf and the Café are Open to the Public. Using

our LLCC Facebook Page for better advertising to Members, and notifying the Members of the Lake Limerick Golf Facebook page. The Fire Station Sign has been cleaned and changed for the Fall. Hopefully we will change this top line Monthly to notify of Special Events in Nov, Dec. Jan, Feb, etc....keeping marketing fresh.

NEW BUSINESS: Stacie Stoney was Approved as a new member of the Inn Committee. Motion: Nancy D Milliman 2nd: Kyle Skinner

Safety of Staff, Members and Guests continues to drive the Rules and Guidelines, while recognizing the importance of welcoming back Members and raising revenue for the HOA. Staff was highly commended all the additional work they do.

Adjourn: 11:30am Motion: Bonnie Morrow, 2nd: Stacey Stoney

Minutes submitted by Nancy Dudacek Milliman – Co-Secretary