

## (DRAFT) LLCC Greens Committee Meeting MINUTES

Tuesday, August 2, 2022 (1:30 PM – Pro Shop Café)

ATTENDEES: Vern Duggan, Robbi Alberts, Renie Dyson, Ed Irvin, Lance Levine, Tim Magee, Sheila Nokes, Steve Saylor, Gayle Wilcox  
[Excused: Nancy Milliman]

GUESTS: Dean Dyson, John Ingemi, Tamra Ingwaldson, Joel Gray

STAFF: Elen Gaschet D'Lisle, Mark Hendricks, Javier Martinez

Vern called the meeting to order at 1:35 PM, and welcomed everyone in attendance.

**Minutes:** Sheila Nokes moved to: **APPROVE THE MINUTES FROM THE JULY 5, 2022 GREENS COMMITTEE MEETING.** Lance Levine seconded, and the motion **PASSED.**

**Greens Report:** Javier reported July temperatures have been hot & dry, challenging his crew to keep the course green. Javier is trying to maintain the course so members can enjoy golfing, using our amenities. New crew members are doing an excellent job as they catch up on all their tasks. Thanks to everyone's patience during these changes.

We are still seeking to hire a **MECHANIC**, which has made it difficult to keep our equipment up and running, in good condition. In the meantime, Javier is doing what he can to keep the equipment sharpened. [How are we advertising for the job? Should Robbi put a message out in her email blast?]

*Things accomplished in July:* Crews have been watering on hot days in the morning and again in the evening. They are trying to keep the course beautiful & green; golfers may see them out there from time to time ... Greens are being sprayed with #1 Solution to keep them from burning out ... Alex from Toro came out and set us up with a new code and faceplates for our water control-boxes ... This past month thankfully there have been NO sprinkler breaks, though some need flushing periodically.

*Things to accomplish in August:* Mark all hazards, make sure OB stakes are straight and not missing ... Continue edging sprinkler heads and yardage domes ... Keep the course "tournament-ready" at all times (so players can enjoy the St. Andrews Open on Saturday, August 13<sup>th</sup> and other events) ... And hope to hire a mechanic soon!

*Topics to Discuss:* Javier believes the height for the rough-cut needs to favor keeping it healthy and green longer. He's been going with a longer cut, mowing once a week at 1-1/4". The longer leaf blade has less chance of burning out and showing stress.

**#3 Chipping Project:** Crews have begun to do more work on the chipping green; it's seeded & coming in nicely. They added topsoil to the tee-box, and seeded that too. Grass is starting to come in. A sprinkler was added in the tee-box. Other sprinkler heads will be moved to better hit the chipping green. A drain line is being added to the sand trap. This project will be accomplished, but crews are still focusing priorities on the main course.

Vern asked if all the work (which will cost money) could be completed by 1<sup>st</sup> of October? Money was funded to be spent in this fiscal year. Of course, once the work is done, it will take time for grass to grow and become operational.

Vern said his priorities are: #1) get the greens in shape; then #2) get the work done on the Chipping Green by Oct. 1<sup>st</sup>. Tim noted our course isn't the only one having problems with greens right now.

Gayle asked if Javier has more (or can use more) broken-tee containers for tee-boxes? The Ladies League would like to purchase some more. Perhaps we should look to see if there are any shorter ones available?

**Fundraiser:** Mark reported last Friday, July 29, a FUNDRAISING TOURNAMENT was held, sponsored by the Lake Limerick Greens Committee (with the aim of improving the tee-boxes on our golf course). In all, **over \$10,000** was raised (over \$5,000, plus a matching donation from a local family)!! There were 51 golfers who each paid a \$50 entry fee. There were tons of sponsors (see list below) who donated \$100 each. There was an auction, putting contest, catered lunch, live music, and boat rides (with three stops). A fun day was had by all!

### SPONSORS for Fundraising Tournament

**Brenda Bakken, Vern Duggan, Dean & Renie Dyson, Sharon & Mark Hendricks, Jason Snelson** (*Capital City Caster*), **Gayle Wilcox, Shannon Hatfield, Scott Eichhorn** (*Wake-up Espresso*), **Glen Zevenbergen, Tim Magee, Kirk Crowell, Barbara Carmichael, Roger & Nancy Milliman, Sheila & Jerry Nokes, Dan Duggan, Dan Richter, Damon Anthis, Russ Preuit, Elen Gashet D'Lisle, Ron Graver, Chuck Hendricks, Bill Huston, Bruce Ekle, Joe Long, Pat Duggan, John Jones, Joe Wilkerson & Carla Elliot, Paul Nelson, Pat Jankord, George Porter and Jimmy Kimmerly.**

Auction donors & purchasers: **Cynthia Bye, Wacky Welds, Betty Kintz, Kirk Crowell, Gayle Wilcox, Sharon Hendricks, Dave & Jackie Morgan, Kerry Torkelson, Renie Dyson, Vern Duggan and Ron Graver**

Volunteer Boat Captains: **Dan Cossano, Todd & Brenda Bakken, Steve & Laurie Beier, Connie & Roman Wong, and Ron Graver** ... and Lake stops for beverages: **Kristi & Joel Gray, Doug Fair, Sharon & Mark Hendricks, and Jason Snelson.** Other volunteers: **Chuck Hendricks** (registration); **Elaine Ducken** (putting contest); **Russ Preuit & Barb Carmichael** (lunch); and **Carla Elliot** (live music).

Tournament winners were: **Jason Snelson, Mark Hanson, Sharon Hendricks, Mark Hendricks & Bill Huston.**

Special thank you to staff members **MARK, Elen & Dave** ... and Greens Committee members **Tim Magee & Kirk Crowell**. Also a big shout out to **Vern Duggan**, Greens Committee Chair, for his support.

The committee thanked Mark for spearheading this effort and raising a tremendous sum for our next project! The committee agreed it's important to keep these funds (which were all DONATIONS) set aside for this project.

**Pro Shop Report:** Elen reported Pro Shop revenues in July 2022 were \$44,652.27, up 4.2% over the same month in 2021. When you include July 2022 golf sales for the Café of \$8,575.77 ... comparisons are 2019 = \$33,326.44 ... 2020 = \$46,432.12 ... 2021 = \$50,257.66 ... and 2022 = **\$53,228.04**. This is a good trend!

Elen said this month's merchandise sales number (\$4,735.79) was the BEST over ALL past years!

During July, there were 1,339 member rounds (\$10,636.26); 1062 Public rounds (\$14,133.53); and 793 power cart rentals (\$10,105.56). It was noted this one month of rental income will nearly cover the cost of TWO new/used carts!

Elen said one used golf cart was sold (for \$2200), so we are now down to 25 carts. The three green carts (which are 20-25 years old) aren't dependable for even 9 holes. Elen said we need more carts so we don't need to borrow carts to cover large tournament requests. Also, without a mechanic, John Torkelson & Mark Hendricks have been putting in many hours up-keep on our current carts. The Marshalls are also helpful, though we will be down one next season (looking for a replacement). Hopefully we'll have a mechanic by next year so we can have all our carts checked over.

Thanks to Joe Long who has been offering lessons and helping with Pro Shop stuff.

Elen said **Minahan Tournament** is set for this coming Friday afternoon and Saturday morning. Joel Gray said this is the 44<sup>th</sup> year of the tournament, set to expire at 50 years. Over the years, they have donated money to be used on the course. Last year, they donated \$500 to purchase "October-blooming trees" to plant around the course. *Thank you!*

Sheila thanked staff for putting down bark, and for watering the plants around the patio during the hot spell; they look great! And thanks to Kirk Crowell who donated all the plants and donated his rototill to pull weeds.

**CAM Report:** (Roger was not available)

**On-going Encroachment on Navy Property:** Roger sent word he's still awaiting something back from the Navy.

**Marketing:** In Nancy's absence, Elen reported 46 coupons were used last month, earning \$1,270.06. We also brought in nearly \$3,000 for youth, military, and first responder specials. There were 88 golf lessons, bringing in \$774.91 (plus \$1,000 sponsorship). July has been busy!

Elen noted that the Marketing Committee could use new members. If you're interested, let her know (Ed? Tamra?)

**Leveling Tee-Boxes:** When we leveled #7 tee-box, we brought in a specialist to assist our crew members. Will we be doing that again, for this new project? Vern wondered if they could help with one, then the crew could do the rest?

**Heavy Equipment (Excavator):** John Ingemi said he met with Pat Paradise, Kelly Evans, Roger, Javier, Norm & Chris. Our Greens/Facilities/Water staff made a presentation. Pat Paradise reviewed the data and is putting something out this week. [Steve Saylor felt Pat should run his ideas past the three staff reps before putting it out?]

**Capital Projects:** Vern said he hasn't heard anything back yet from the Board on our previous requests ... except for the Fee Schedule. We need to make a correction to include a "Public" Punch Card increase. Also, Vern said he's proposing a \$10 increase on trail fees. There was some discussion on members' use of our cart paths for exercise and walking their dogs. Should there be a fee for that?

As a committee, we continue trying to find ways to increase revenue while keeping our rates reasonable for members to enjoy the course. Vern noted that Lake Limerick sold 159 Member Annuals this year, at \$590 (for income of \$93,810). While Lake Cushman, who has a higher cost for their Member Annuals, only sold 92 at \$650 each (for income of \$59,800). Keeping our rates reasonable helped us raise over \$34,000 more than Lake Cushman (a comparable local 9-hole course). If we raise our rates too much though, people won't buy the annuals, so we lose in the long run. Vern noted he didn't propose raising our Youth rates as we need them on our course, for future growth.

After some discussion, Robbi moved that: **GREENS COMMITTEE RECOMMENDS THE REVISED GOLF FEE INCREASES, EFFECTIVE MARCH 1, 2023, FOR BOARD APPROVAL (per ATTACHMENT 1)**. Tim Magee seconded, and the motion PASSED.

Tamra said the Board will be holding a "Board Budget Work Study" this evening. Members are invited to attend, in person at the Great Hall. Then Thursday evening, the Board will be holding a Special "Budget Only" Board meeting (via hybrid, in the Great Hall or ZOOM). Again, members are invited to participate.

Vern said he plans to meet with Ron McMullen's spouse about a possible golf cart procession in his memory (Ron passed away on Sunday while playing golf here).

At 2:55 PM, Gayle Wilcox moved to: **ADJOURN**. Tim Magee seconded, and the motion PASSED.,

NOTES BY ROBBI

## **Greens Committee – 2022 Budget Approval Request**

### **2022 – Golf fees increase for 2022-2023 season**

The Greens Committee recommends we increase the fees as per attached. These represent an 8.4% to 8.6% increase in most of the fees. We base it on the **cost of living** and **what the market will bear**.

We looked at comparable 9-hole golf courses. Fact, as per Lake Cushman golf manager, Cushman sold 92 annuals (at 650 each). We sold 159 annuals (at \$590 each). When you buy an annual, it is for one year (beginning of March to end of February).

Annuals pricing is for the affordability of the members and the public. As in our past, If you over-price the annuals, you will LOSE revenues. The facts, In 2021, the Lake Cushman Golf Pro-shop produced \$264,744.68 (as per their published financial statement). Lake Limerick's revenue for golf in 2020- 2021 year was \$361362.

We are on target to exceed the revenues forecasted for 2021 – 2022.

The Greens Committee

# Lake Limerick Golf Course

## (Draft Fee Proposal) Fees Effective March 1, 2023

811 East Saint Andrews Drive, Shelton, WA 98584

### DAILY FEES (includes tax)

	WEEKDAYS		WEEKENDS/HOLIDAYS	
	9 HOLES	18 HOLES	9 HOLES	18 HOLES
Members	<del>\$17.00</del> \$18.50	<del>\$23.00</del> \$25.00	<del>\$18.00</del> \$19.50	<del>\$25.00</del> \$27.00
Members' Guest	<del>\$19.00</del> \$20.50	<del>\$25.00</del> \$27.00	<del>\$20.00</del> \$21.50	<del>\$27.00</del> \$29.00
Public	<del>\$21.00</del> \$22.50	<del>\$29.00</del> \$31.00	<del>\$23.00</del> \$24.50	<del>\$31.00</del> \$33.00
Junior	\$10.00	\$10.00	\$10.00	\$10.00

Twilight: Members \$14.00 / Public \$16.00

### ANNUAL MEMBERSHIPS (prices are plus tax)

Members may make Tee Times up to fourteen days in advance. Non-Members up to seven (7) days in advance.

	MEMBERS	PUBLIC
SINGLE	<del>\$590.00</del> \$620.00	<del>\$740.00</del> \$770.00
JUNIOR	\$130.00	\$130.00

Juniors are 18 years old and under.

Only two (2) 'Member' Golf Annuals per lot

Annual Fee for PUBLIC includes eligibility to apply for LLCC Social Membership (with separate application to Lake Limerick Country Club)

### WINTER MEMBERSHIP (November through February) (prices are plus tax)

~~\$160.00~~ \$175.00 - No cart included

#### WINTER DAILY RATES

Member: ~~\$15.00~~ \$17.50 (includes tax)

Public: ~~\$17.00~~ \$19.50 (includes tax)

Cart (Per Rider) ~~\$11.00~~\$12.00 for 9 holes ~~\$16.00~~\$17.00 for 18 holes, plus tax

### PUNCH CARDS (prices include tax)

	MEMBERS	PUBLIC
ADULT PUNCH CARD (10 Rounds of 9 Holes)	<del>\$170.00</del> \$185.00	<del>\$210.00</del> \$225.00
ADULT PUNCH CARD (10 Rounds of 18 Holes)	<del>\$230.00</del> \$270.00	<del>\$290.00</del> \$310.00
JUNIOR CARD (10 Rounds of 9 Holes)	\$60.00	\$60.00

### TRAIL FEES (prices are plus tax)

	MEMBER	PUBLIC
ANNUAL GOLF TRAIL FEE	<del>\$90.00</del> \$100	<del>\$90.00</del> \$100
DAILY TRAIL FEE	\$ 5.00	\$ 5.00

### CART RENTALS (prices are plus tax)

9 HOLE:	single rider - <del>\$11.00</del> \$12.00
18 HOLE:	single rider - <del>\$16.00</del> \$17.00

### ANNUAL CART SHED RENTALS (prices are plus tax)

MEMBER GAS CART	<del>\$270.00</del> \$290.00	PUBLIC GAS CART	<del>\$335.00</del> \$360.00
MEMBER ELECTRIC CART	<del>\$310.00</del> \$335.00	PUBLIC ELECTRIC CART	<del>\$385.00</del> \$400.00

Effective March 1, 2022, Cart Sheds will first be rented to LLCC property owners who have purchased a Golf Annual Membership, paid Trail Fees and are using the Cart shed for the storage of a three or four wheeled motorized riding Golf Cart and related Golf equipment only.

(Approved by Board of Trustees 10/1/15 ... Rental fees approved 11/19/16 ... Winter Rates approved 10/21/17)

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