

LLCC Greens Committee Meeting MINUTES
Tuesday, October 4, 2022 (1:30 PM – Pro Shop Café)

ATTENDEES: Vern Duggan, Robbi Alberts, Renie Dyson, Lance Levine, Tim Magee, Steve Saylor, Gayle Wilcox
[Excused: Ed Irvin, Nancy Milliman, Sheila Nokes]

GUESTS: Mike Berni, Dean Dyson, Joel Gray, Gary Yando

STAFF: Mark Hendricks, Javier Martinez, Roger Milliman

Vern called the meeting to order at 1:35 PM, and welcomed everyone in attendance.

Minutes: Gayle Wilcox moved to: **APPROVE THE MINUTES FROM THE SEPTEMBER 6, 2022 GREENS COMMITTEE MEETING.** Steve Saylor seconded, and the motion **PASSED.**

Greens Report: Javier reported September weather (a mixture of sun & a little rain) was great for the course. He and his crew have worked hard to keep it in excellent condition, and enjoyable for members' use. They are catching up on projects, and getting the course ready for Fall. Javier said they appreciate everyone's patience as they have worked through challenges. Javier & his crew are proud of the course, continuing to maintain it, keeping it tournament-ready!

Javier was happy to announce a new mechanic has finally been hired. He said he's a smart guy and has been catching up on the backlog of equipment maintenance. He has been doing an excellent job so far! *Welcome, Jeff!*

Things accomplished in September: Hired a mechanic; happy with his work & knowledge so far ... Continued to water on hot days in the morning, and also in the evening (trying to keep the course green, so you may see them out there from time to time) ... Finished aerification and laying sand on the greens to keep them healthy & green ... Keeping an eye on summer-patch areas, making sure they are improving ... Stayed in contact with Alex regarding sprinklers; he has been a great help ... Sprinkler system is in better working condition, and the hope is to keep it working well.

Things to accomplish in October: Mark all hazards, and make sure O.B. stakes are straight and not missing ... Continue edging sprinkler-heads and yardage-domes ... Continue to watch summer-patch areas, and spray again if needed ... Working hard on chipping green, striving for a beautiful playing condition ... Will be sanding the course this month, now that aerification is finished ... Will focus on getting the course ready for the Fall.

Joel Gray asked about the ditch on #2; will it be filled in with rocks? Javier said no, they don't plan to fill with rocks since it needs to be dug out every few years. Joel also asked about the ditch on #8 (the short portion that hasn't yet been filled in with rocks)? It either needs to be filled in, or marked so carts don't try driving across that area. Javier said the plan is to fill that in with rocks.

Gayle suggested the new broken-tee holders be placed on the cart-side of each tee-box, so people will drop their broken tees in these on the way to their carts.

Steve Saylor asked Javier if he is fully staffed? Javier said yes; with one "seasonal" employee. Steve also mentioned the bulletin board on #9 tee-box needs updating? Mark said he'll take care of that. Finally, Steve mentioned there are some broken ball-washers (#7/16) – and we need to make sure the sand/seed box remains filled on #1.

Paving cart-paths: While Pave-X was here this week, they offered to prepare a bid for finishing up paving cart-paths. This would be for the portion of paths not included in our previous bid (#3, #6, #9). [NOTE: The Board did not include this in their 2022-23 budget, but rather set it aside while we await final agreement with the Navy. It was coined as a "project for future consideration." Thus, the Greens Committee will need to prepare a PAR (Project Approval Request), for consideration. This would be a Spring or Summer project.] Gary Yando suggested, in the meantime, we consider filling in some of the low spots along #3 fairway, to protect damage to rental carts (and personal carts).

Why was the portion on #4 dug up recently? Javier said it was to repair a water distribution line issue. This section of path was the original reason for bringing in Pavex for a bid. Pavex was additionally requested to provide a bid for golf cart paths in need of repair.

Pro Shop Report: Pro Shop hours for October are 8:30 AM to 5:30 PM (but depending on weather, staff can come in early if someone needs a cart). Mark has sold five of the old green golf-carts, making room for the 5 newer carts we'll be ordering.

He said the Pro Shop is beginning to collect photos & sponsors, plus dates to be included in the 2023 LLCC Calendars. Calendars will be printed and ready for sale before Christmas. Last year, he ordered 400, and there are only 37 left. He said he hopes everyone will take ~10 and try to sell them to friends & neighbors.

September 2022, Pro Shop revenue grew 26% over same month last year. We rented 524 carts, bringing in \$6,682.00 (an increase from \$4,821.25 in 2021; and \$4,635 in 2020). Our "specials" (including coupons, youth, military, first responder, lessons, etc.) raised \$2,898.40 in September. There were 929 member rounds sold (\$8,235.77) and 588 public rounds sold (\$7,461.30).

Men's & Ladies Leagues have concluded for the season. And Marshals will be done for the season after this week.

Sanding of tee-boxes and fairways will be coming soon. Thanks to all the volunteers who helped out when greens were aerated & sanded! It made for a lot quicker job!

CAM Report: Roger M. reported revenue this past month was just under \$40,000. We exceeded revenue targets by 3% over last year. Public customer loyalty is starting to show.

Roger said they will be installing a 2-sided fence around the temporary dump site near the new practice area. And he'll be working with others to prepare three PAR's (Project Approval Requests) for: 1) the irrigation faceplates; 2) the VFD pumphouse upgrade; and 3) extending the two cart-sheds to fully cover golf carts (all three were included in the Board's 2022-23 budget).

Roger said some diseased & dangerous trees on the course were removed this past month.

Comments from the Chair: Vern said we are now into a new fiscal year. We exceeded our goals for the 2021-22 fiscal year, and have been given a goal of \$350,000 for next year. All revenue was up throughout all our revenue sources (golf 3%; café 25%; restaurant 55%; lounge 86%). Overall weekly sales increased 27% over 2020-21.

Kudos to Mark & his crew, the Café staff, and Javier who took over this year. Vern said he looks forward to working with everyone for another year, completing the practice area, and looking to the future.

Ongoing encroachment on Navy property: We received a draft contract from the Navy with no time-line required to get it signed. Our attorneys have reviewed it and they recommended one change regarding “the Navy’s right to cancel at any time”. We are asking if it can be revised to allow us the courtesy of resolving any issue before it would be cancelled. We are waiting for a response from the Navy. Meanwhile, the LLCC Board did approve the money to pay the 50-year lease fee, so as soon as we hear back it will be signed & paid. [Joel suggested that the wording is probably government boilerplate, and may not be subject to change.]

Marketing: Roger reported we ran a nice ad in the *Fjord*, and also in the OysterFest insert. Thirty-two of our “\$40 special” ads were redeemed this past month. There were 171 customers that spent money at Lake Limerick in September, due to our marketing efforts. We’ll continue through October with the weekly coupon special. Then our ad in the *Journal* will begin again in the Spring.

The banners along the fence by the school go up in August, and are taken down after football season.

Robbi asked about the Drone Video on our website, the fact it was shot during the very few days this year when our fairways were brown. It doesn’t make our course look very good. Our course has been kept very green except for that short period. She wondered if the actual drone video could be reshot to improve the impact of the video?

3rd/12th Hole tee-box, and Practice area update: Chipping green has been aerated & sanded. Area has been graded & rolled. Forms for concrete pad are being installed today, with concrete to be poured in the near future. Hitting mats were ordered. Sand for the sandtrap has been ordered & will be delivered this month. They will be seeding the new tee-box. Javier hopes to have the project finished before the weather turns. Practice area will be open by June of next year for lessons (if not earlier).

Ambassador Program: Don’t sit on the sidelines. Get involved. Talk to Mark – NOW. Mark said recruitment is still in progress. He currently has 14 recruits and will be providing training in November. Mark mentioned that he’s been working with lot owners along the course. Some have posted signs for golfers to stay off their property (PLEASE adhere to this request). Some are putting out a basket of balls (“lose one, take one”).

Heavy Equipment: Vern said this is an on-going issue, and he won’t be keeping it on the agenda every month.

Carts: Vern will start talking to the vendor (Pacific Turf) this week to see if carts are available. Usually they come in the first of April. But if they are going to sit outside all winter, we can get them sooner & enclose them over the winter.

Extending/Enclosing Cartsheds: Mark said that Dave Morgan will be the point person on this project. Research is being done to determine materials, costs and develop work plan to install before the cold weather and rain move in for the winter. We will purchase materials, and do the work in-house (utilizing volunteers).

NEW BUSINESS

“Major Tournament” Walkers Policy: We don’t have anything in the Walker policy regarding closing down the course to walkers for major tournament events. It was agreed that this is necessary at times, when we have a full course and need to keep the event moving along. It doesn’t happen very often, and would be at the discretion of the Pro Shop staff. Our public golfers are not used to having walkers on the course, and it can really slow things down. Plus it is a safety issue when walkers don’t give way to golfers. Most of these tournaments involve public golfers coming into our community, spending their money. After some discussion, Lance Levine moved that: **LAKE LIMERICK AMEND THE “LAKE LIMERICK GOLF COURSE WALKER RULES” SO THAT, FOR MAJOR TOURNAMENTS, THE CART PATH MAY BE TEMPORARILY CLOSED (FOR SPECIFIC TIMES) TO WALKERS, AT THE DISCRETION OF THE PRO SHOP STAFF (SIGNS WILL BE POSTED BY THE PRO SHOP).** Gayle Wilcox 2nd, and motion PASSED unanimously. Steve said it would be helpful for the Board to know how often. Mark said this year we had 9, with the course closed for ~5 hours, then opened back up.

Removing Vegetation from Pond: Joel Gray offered to put together a group of volunteers to try to get rid of the cattails growing in the pond on #6/#7. They are considered invasive and will crowd out other plant growth. They will also change the configuration of the pond. It was mentioned that Jason thought an excavator would be required to do the job? Vern felt it’s a good idea, suggesting Joel bring a project proposal.

Tournament Fees for “Annual” members: Vern brought up this issue for discussion, as a possible revenue source? After some discussion, it was consensus not to pursue this issue.

Adjourn: At 2:41 PM, Gayle Wilcox moved to: **ADJOURN.** Steve Saylor seconded, and the motion PASSED.

NOTES BY ROBBI